



INCOME DISCLOSURE REPORT - 2007

LEVEL	Active Rank	Active Distributors at this Rank	% of All Active Distributors	% of All Distributors	Average Yearly Income	Monthly Income			Months Active in Company		
						High	Low	Average	High	Low	Average
02	Investor	2098	33.46%	9.04%	\$ 240.07	\$ 4,009.37	\$ 0.05	\$ 20.01	133	1	31
03	Venture	3564	56.82%	15.36%	\$ 966.67	\$ 3,769.20	\$ 0.02	\$ 80.56	141	1	34
04	Silver	444	7.08%	1.91%	\$ 5,795.29	\$ 8,026.86	\$ 0.34	\$ 482.94	138	1	50
05	Gold	121	1.92%	0.52%	\$ 20,894.31	\$ 16,206.30	\$ 132.30	\$ 1,741.19	133	1	65
06	Diamond	40	0.63%	0.17%	\$ 92,814.06	\$ 16,118.95	\$ 2,618.17	\$ 7,734.50	136	9	84
07	Exec Diamond	6	0.10%	0.03%	\$ 286,005.20	\$ 34,551.03	\$ 12,846.03	\$ 23,833.77	133	93	111

The average yearly income for active (Investor rank and higher) Immunotec Distributors in 2007 was \$2 245.36. An active Distributor is defined as a Distributor who made at least one purchase of a minimum of 180PV. The average yearly income for all Distributors, including non qualified Distributors, in 2007 was \$606.75. In 2007, 72.98% of all Distributors received no income at all. The income statistics above are for all Immunotec Distributors who were eligible to earn commissions during the year 2007. There was a total of 23 207 Distributors, of which 6 273 were active. The above statistics are in Canadian Dollars (1 US\$ = 1.074 CA \$).

The earnings of the Distributors in this chart are not necessarily representative of the income, if any, that an Immunotec Distributor can or will earn through his or her participation in the Immunotec Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with Immunotec results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities.