



# IMMUNOTEC'S 2011 INCENTIVE TRIP

Celebrate your success in style  
with an exclusive resort experience!

Barceló Los Cabos Palace Deluxe in **LOS CABOS, MEXICO** – **SEPTEMBER 16-21, 2011**



## Focus on your recruiting efforts NOW

... and enjoy the splendors of luxury in just a few short months  
as you awaken your senses in Los Cabos, Mexico.

Indulge in culinary experiences unique to the high standards of Barceló...

Enjoy the oasis of natural beauty...

Close your eyes and let the sound of the ocean transport you, body and soul...



Feel the sun on your skin, white, powdery sand under your feet...

Breathe in the sweet aroma of your success...

**Worth remembering... worth savouring... worth your commitment and effort!**

## WHAT YOU NEED TO QUALIFY

Trip for one: **245** POINTS • Trip for two (you and a guest): **325** POINTS

+ ONE NEWLY PERSONALLY SPONSORED CONSULTANT WHO PROMOTES TO SILVER OR HIGHER



Qualification Period: **FEBRUARY 13 to JULY 31, 2011**

# JOIN YOUR FELLOW IMMUNOTEC LEADERS

Because growing YOUR business can really take you somewhere special!



## HOW TO QUALIFY • STEP 1 •

GET ON AUTOSHIP AND MAKE SURE THAT YOUR NEW CONSULTANTS ARE ON AUTOSHIP TOO TO QUALIFY EVEN FASTER!

- Existing Consultants must be on AutoShip from March 1, 2011 to departure.
- New Consultants must be on AutoShip from sign-up date to departure.

## HOW TO QUALIFY • STEP 2 •

EARN THE REQUIRED POINTS DURING THE QUALIFICATION PERIOD

(February 13 – July 31, 2011)

PERSONAL SPONSORSHIP	Qualify even faster WITH AUTOSHIP	WITHOUT AUTOSHIP
For every new <b>Associate Consultant</b> that you sponsor*	5 points	3 points
For every new <b>Venture Consultant</b> that you sponsor*	20 points	10 points
For every new Customer with a minimum ImmunoDirect** order of 180 PV	1 point	N/A
<b>RANK ADVANCEMENT:</b> Earn points every time you move up in rank (Silver and up)	10 points	N/A
<b>LEADERSHIP DEVELOPMENT:</b> Earn points every time a personally sponsored Consultant within the first three levels of your organization moves up in rank (Silver and up)	10 points	N/A

\* Your new Consultants must sign up with a minimum 400 PV AutoShip order and maintain it for three (3) consecutive months or for the duration of the qualification period if sign-up date occurs after May 2011.

\*\* Customers must maintain an ImmunoDirect enrollment, also known as an automatic monthly shipment, for three (3) consecutive months or for the duration of the qualification period if sign-up date occurs after May 2011.

## HOW TO QUALIFY • STEP 3 •

PERSONALLY DEVELOP LEADERS

Along with earning the required points (Trip for one = **245 pts**; Trip for two = **325 pts**), you must help at least one (1) **newly personally sponsored** Consultant from your downline attain Silver or higher within the qualification period.



### TAKE NOTE:

Consultants will be required to make their own travel arrangements. A travel allowance will be provided as part of qualification. For complete details on travel arrangements, please consult the 2011 Incentive Trip Rules and Regulations in your online Business Center.

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