



INCOME DISCLOSURE REPORT - 2006

LEVEL	Active Rank	Active Distributors at this Rank	% of All Active Distributors	% of All Distributors	Average Yearly Income	Monthly Income			Months Active in Company		
						High	Low	Average	High	Low	Average
02	Investor	2008	31,81%	10,27%	\$ 211,63	\$ 1 801,62	\$ 0,07	\$ 17,64	129	1	28
03	Venture	3678	58,25%	18,81%	\$ 876,54	\$ 4 919,94	\$ 0,09	\$ 73,04	126	1	23
04	Silver	457	7,24%	2,34%	\$ 5 208,85	\$ 11 167,20	\$ 0,34	\$ 434,07	126	1	35
05	Gold	124	1,97%	0,64%	\$ 17 910,15	\$ 7 163,89	\$ 3,43	\$ 1 492,51	121	2	44
06	Diamond	40	0,63%	0,20%	\$ 90 000,84	\$ 19 347,50	\$ 2 092,88	\$ 7 500,07	124	9	68
07	Exec Diamond	6	0,09%	0,03%	\$ 289 195,88	\$ 39 242,72	\$ 11 267,85	\$ 24 099,66	121	97	84

The average yearly income for active (Investor rank and higher) Immunotec Distributors in 2006 was \$2 149,85. An active Distributor is defined as a Distributor who made at least one purchase of a minimum of 180PV. The average yearly income for all Distributors, including non qualified Distributors, in 2006 was \$694,11. In 2006, 67,71% of all Distributors received no income at all. The income statistics above are for all Immunotec Distributors who were eligible to earn commissions during the year 2006. There was a total of 19 553 Distributors, of which 6 313 were active. The above statistics are in Canadian Dollars.(1 CAN \$ = 1,133 US \$)

The earnings of the Distributors in this chart are not necessarily representative of the income, if any, that an Immunotec Distributor can or will earn through his or her participation in the Immunotec Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with Immunotec results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities.